R.H. BORDEN
AND COMPANY, LLC
INDEPENDENT MANUFACTURER'S REPRESENTATIVE

July 29, 2014

The Harlan Group
109 Scenic Park Place NW
Calgary, Alberta T3L 1N8
Canada

Attention: Mr. Don McKivor

Dear Mr. McKivor,

I have been asked to provide a letter of reference for Sonit Kalia of Global West Trading, Ltd.

I have been associated with Sonit for several years pursuing opportunities in the Guar bean, splits and powder business. My association with him has always been positive and honorable. Sonit is well connected to the best sources of Guar and understands the good, and not so good of the industry. He has both business and family ties in the Guar producing regions of India. His father was born in India and still has family and political ties there. He also speaks the native language which, I have found, is a big advantage when it comes to negotiating supply relationships.

In addition to his connections in India where the vast majority of Guar is produced, he is also aware of other global Guar producing regions of China and Pakistan.

Sonit also has a good sense of negotiation. He has been able to negotiate not only pricing but also other factors such as freight, transportation, banking and issues that may arise in business transactions.

I have also found Sonit to be a man of integrity and honesty. My dealings with him have always been totally above board. He has had many years of business experience and has a good understanding of management principles.

As you consider your relationship with Sonit, in my experience I have no reason but to give him a high recommendation. Please feel free to contact me directly if you world care to.

Best regards,

Robert H. Borden
President

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